

PALM BEACH COUNTY BAR ASSOCIATION

BULLETIN

www.palmbeachbar.org

March 2007



United States Supreme Court Justice Samuel Alito recently spoke to the Bar during a membership luncheon that almost 500 members attended. Pictured above are Bar president-elect Meenu Sasser, president Manny Farach, Justice Alito and his wife Martha-Ann. *More pictures can be found on page 7.*



Florida Bar President Hank Coxe to Address the Bar March 20

Henry M. Coxe III of Jacksonville, The Florida Bar's 58th president, will address the 4th annual joint luncheon of the Palm Beach and South Palm Beach County Bar Associations on March 20. The meeting will be held from 11:45 - 1:00 p.m. at the Delray

Beach Country Club. Cost to attend the luncheon is \$25 for members of either organization. Registration is available online at www.palmbeachbar.org/register.php.

He is the first criminal law practitioner to lead the Bar.
Coxe is a recipient of The Florida Bar President's Pro Bono
Service Award and Jacksonville Area Legal Aid's Justice For
All Award. Coxe, a partner in the law firm Bedell, Dittmar,
DeVault, Pillans & Coxe, was first elected to the Board of
Continued on page 2

Mark your calendar for upcoming Membership Meetings

Joint Membership Luncheon with South County Bar with guest speaker Florida Bar President Hank Coxe March 20, 11:45 a.m. - 1:00 p.m. Delray Beach Country Club

North County Section Happy Hour March 21, 5:30 - 7:00 p.m. The Yard House in Palm Beach Gardens

Membership Luncheon with Guest Speaker Richard Lapchick, Human Rights Activist, Director, UCF's DeVos Sport Business Management Program

Co-Hosted with FAWL and Malcolm Cunningham Bar Association April 19, 11:45 - 1:00 Marriott West Palm Beach

Annual Law Week Judicial Reception April 25, 5:30 p.m. The Harriet at City Place

Annual Law Day Luncheon
May 4 (tentative date) 11:45 a.m. - 1:00 p.m.

North County Section Annual Dinner May 10, 5:30 p.m. Ruth's Chris in North Palm Beach

Annual Installation Banquet at the Breakers Saturday, June 16, 7:00 p.m. The Breakers Hotel in Palm Beach

North County Section seeks nominations for its 5th Annual Jurist of the Year Award

The North County Section is seeking nominations for its Annual Jurist of the Year Award. If you're a North County Section member, please take a minute and send us a recommendation as to which local judge you feel deserves to be honored for his or her dedication to the Bench and our community. The letters of recommendations will be reviewed and discussed by the section's Board of Directors and a winner will be selected based upon the following criteria: The judge should be one with an excellent reputation for sound judicial decisions and an unblemished record of integrity as a lawyer and judge; is generally recognized by Bar members as highly qualified; and is active in Bar related activities. He or she should be respectful of the law and understanding of cases. Who is eligible? Any judge who currently presides over cases in Palm Beach County will be eligible to win the award.

Send your nomination to the Bar Office no later than Friday, April 20. Or, email your recommendation to lpoirier@palmbeachbar.org. The winner's name will be announced during the end-of-the-year dinner at Ruth's Chris Steak House on May 10. Previous winners of the Jurist of the Year Award are Judge Mary Lupo, Judge Roger Colton, Judge Peter Blanc and Judge Thomas Barkdull.

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BULLE-T-IN

PALM BEACH COUNTY BAR ASSOCIATION

Manuel Farach

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The mission of the Palm Beach County Bar Association is to serve its members, foster professionalism and enhance the public's understanding and awareness of the legal system.

LETTERS TO THE EDITOR

The Palm Beach County Bar Association Bulletin welcomes your comments on topics relating to the law, the legal profession, the Palm Beach County Bar Association or the Bar Bulletin. Letters must

be signed, but names will be withheld upon request. The editor reserves right to condense.

Send letters to: EDITOR Bar Bulletin Palm Beach County Bar Association 1601 Belvedere Road, #302E West Palm Beach, FL 33406

Letters to the Editor

Dear Manny and Members of the Palm Beach County Bar Association:

Thank you all so very much for the beautiful clock and for all of the best wishes you gave me in recognition of my retirement. I truly appreciate your kindness. It seems like yesterday we were preparing for my investiture; and now, retirement. Where did the time go? Thank you again.

/s/ Roger Colton

Dear Migdals, Sam, Brian, Gary, Frank, Brewer, Gary, Karen, Moria, Diane....and all my conflict lawyers:

The 2006 Christmas party will be one that I shall never forget. Everyone involved in our dependency system looks forward to it year after year. Thank you, each of you, for making my retirement so memorable and for pitching in on my behalf. I am truly appreciative! Yes, I will miss you and I hope to return from time to time as a Senior Judge. Best wishes to you all.

/s/ Roger Colton

Young Professional Friends of Legal Aid &

Brooks Brothers

Invite you and a guest for an evening of wine and hors d'oeuvres to benefit Legal Aid's Children's Advocacy Projects

WEDNESDAY, MARCH 14, 2007 6:00 - 8:00 P.M.

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Host committee: Edrick Barnes, Hampton Beebe, Flynn Bertisch, Jeffrey Devore Mariano Garcia, David Gaspari, Bradley Harper, John Howe, Hampton Keen Scott Murray, David Prather, Grier Pressly, Adam Rabin, Cater Randolph Heath Randolph, Scott Suskauer, Matthew Triggs & Gregory Yaffa

Admission is \$15 and includes a 15% discount on any purchases. Admission fee and 10% of the evening's sales will be donated to the Legal Aid Society's Children's Advocacy Projects. Please join us!

Hank Coxe ■

from page 1

Governor's in 1995. He concentrates his practice in criminal defense in state and federal courts. He has been Board Certified in Criminal Trial Law since 1988 and is listed in "The Best Lawyers in America" under the area of criminal trial law.

A native of Wilkes Barre, Pa., Coxe graduated from the University of the South (Sewanee) and Washington & Lee University School of Law. He began his legal career at the Fourth Judicial Circuit State Attorney's Office, where he became director of all felony divisions, and the special prosecution division. Coxe has served as President of the Jacksonville Bar Association. He is on the board of Jacksonville Area Legal Aid. In addition, Coxe served on the Judicial Nominating Commission for the First District Court of Appeal and was chairman of the JNC for the Fourth Judicial Circuit. In the community, Coxe is an elder at Riverside Presbyterian Church. He has also served as president of the Rotary Club of Jacksonville and president of Big Brothers/Big Sisters of Jacksonville.

President's Message



Mentoring

By Manuel Farach, President

There are few areas in which the Bar was slower to meet new challenges than mentoring. And yet, there are few areas as crucial to the future of law.

We have taught law students through the case system since it was implemented by the Harvard Law School in 1870. All of us know this system works well in teaching legal theory, but poorly in passing along practical knowledge. This is a significant problem; law is not so much application of legal theory to facts as it is the application of human experience to legal problems. And despite the infinite number of problems that can present themselves to a lawyer, chances are another lawyer previously worked their way through a similar problem. Traditionally, how to deal with specific situations and the proper way to practice law was knowledge that was passed down from lawyer to lawyer. How to practice law was something taught by lawyers, not law professors, and was a responsibility relished by all lawyers.

The opportunity to sit down for a talk with more experienced lawyers, however, vanished as our practices grew more complex and our lives grew busier. Nor did it help that the Bar grew larger and the personal contacts that made it easy for us to ask for help diminished. We in the Bar were slow to recognize that responsibility for mentoring – which once consisted of unstructured teaching amongst lawyers – had been transferred to the Bar. The Bar corrected its shortsightedness and implemented mentoring programs, but now suffers from great difficulty in arranging mentor-mentee relationships. Ironically, the challenge for mentoring has now transferred back to individual lawyers.

"The life of the law has not been logic; it has been experience."

- Oliver Wendell Holmes, Jr., The Common Law

This challenge comes with enormously high stakes. Few law schools show interest in changing their nineteenth century format to meet the needs of the twenty-first century, and it is only through mentoring that lawyers will learn how to – and how not to – practice law. It is time for all of us to pass along our experiences and become teachers again. Whether our efforts at mentoring are successful will determine how all of us practice law in the future.

Mr. Farach's e-mail address is mfarach@rmlawyer.com

Board of Directors Meeting Attendance							
	July Retreat	Aug	Sept	Oct	Nov	Dec	Jan
Farach	X	X	X	X	X	X	X
Sasser	X	X	X	X	X	X	X
Poulton	X	X	X	X	X	X	X
Suskauer	X		X	X	X	X	X
Murray	X	X	X	X	X	X	X
Bowden		X	X	X	X	X	X
Schuler	X	X			X	X	X
Napoleone	X	X	X	X	X	X	X
Pineiro	X	X		X	X	X	
Pressly	X	X	X	X	X	X	X
Isaacs	X		X	X		X	X

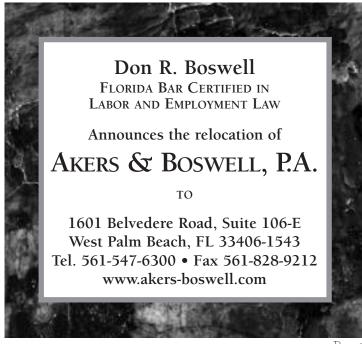
LAW OFFICE MANAGEMENT MANAGING ATTORNEY (working title: Practice Group Manager)

Two positions available. The South Florida Water Management is recruiting for two management positions to work with the General Counsel and other Managing Attorneys to manage the District's legal department. They will serve as the direct supervisor to attorneys, paralegals, and support staff within the assigned practice group. These positions encompass all phases of law office operation including: responsibility for all cases assigned to staff attorneys to ensure that legal services are provided competently and timely; responsibility for hiring, supervision and professional development of the law office staff; emergency management and, responsibility for the office budget.

Successful candidates should be proficient in one or more of the following areas of law: contracting, public finance, public procurement, construction, employment, land acquisition/ management, eminent domain, environmental law, or litigation (state, federal, and administrative).

Requirements: Juris Doctor's degree from an accredited law school; Ten years or more of substantive and procedural legal experience; and Member of The Florida Bar required. Substantial management and supervisory experience preferred.

The District offers competitive salary based upon experience plus an excellent benefits package. To apply visit our web site at sfwmd.gov in the career opportunity section. Reference 207070



March 2007



Who are they?

In continuing with a project started by the Historical Committee, we will continue to run old photos of some of our members. Can you guess who they are?

Do you have old pictures of yourself or your associate? If so, send them to Patience Burns at the Bar office for use in future issues.

Answers on page 10











Minutes of the Young Lawyers Section February 7, 1969, Holiday Inn

Thirty-seven members and three officers were present. President Larry Klein acknowledged the presence of Judges Hewitt, Kohl and Harrison.

Minutes of the previous meeting were read and a treasurer's report was issued by Sid Stubbs. Ron Walker, a new associate with Jones, Adams, Paine & Foster was introduced as a guest and Ed Lewis proposed Bill Eten a new associate with Paty, Downey, Lewis & Daves for membership. Bill attended Rutgers and received his law degree from the University of Miami. Ed hired him in spite of his educational background. Bill had to leave early so he could wash Ed's car. No apparent objections being noted, Ed was accepted as a member and directed to pay his dues. Larry Klein thereafter suggested that he attend the National Young Lawyers conference if the association would pay his expenses. This suggestion died immediately from lack of support and open ridicule from the membership.

The meeting took a turn for the better when Ken Johnson, Atlanta Braves pitcher and local sportscaster opened a Q & A period on baseball in general and the spitball in particular. The new rules and the new baseball commissioner were also discussed. There being no further business, the meeting was adjourned.

/s/ Thomas J. Yeager, Secretary

Contributions sought for 2007 law week judicial reception

The Law Week Committee is beginning its efforts to request contributions from law firms to underwrite the cost of the annual judicial reception honoring the local judiciary to be held on April 25, 2007. Sponsors will be recognized on the invitation, in the Bar Bulletin and on a sign at the reception.

Those interested in making contributions should send a check no later than March 1 to the Palm Beach County Bar Association, ATT: Patience Burns, 1601 Belvedere Road, Ste. 302E, WPB, FL 33406. Sponsorships have been set as follows: \$200 for firms with 1-2 attorneys; \$350 for firms with 3-10 attorneys; and \$500 for firms with 11 or more attorneys.

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-Personal Injury Corner-



Punitive Damages —

Is There A Formula

by Ted Babbitt

The United States Supreme Court cases of BMW of North America, Inc. v. Gore, 517 U.S. 559, 575 (1996) and State Farm Mutual Automobile Ins. Co. v. Campbell, 538 U.S. 408, 418 (2003) are often cited by lawyers for the proposition that punitive damages may not exceed nine times the amount of a compensatory award. A close reading of those cases shows that is not the law. While both of those cases discuss at length a four to one ratio of punitive damages to compensatory damages as nearing the constitutional limits of due process and in Campbell, supra, the Court stated:

> "Single-digit multipliers are more likely to comport with due process,"

Neither case sets any specific multiplier as an absolute bar to punitive damages.

The Florida Supreme Court in Engle v. Liggett Group, Inc., et al., 32 Fla. L. Weekly 1 (Jan. 5, 2007) had an opportunity to establish the outer constitutional limits of punitive damages in the State of Florida. Prior to Engle, the appellate courts of Florida had not even discussed the issue of the relationship between the amount of compensatory damages awarded and the amount of punitive damages. In Owens-Corning Fiberglass Corp. v. Ballard, 749 So. 2d 483 (Fla. 1999), a punitive damage award of \$31 million was approved where the compensatory damages were \$1.8 million. Thus, the punitive damages were 18 times the amount of the compensatory award.

The landmark case on punitive damages in Florida is <u>Ault v. Lohr</u>, 538 So. 2d 454 (Fla. 1989). In that case, a jury awarded zero dollars compensatory damages and \$5,000.00 in punitive damages. The Supreme Court of Florida upheld the award concluding that actual physical damage was not necessary for

a punitive award. Quoting <u>Lassiter v.</u> <u>International Union of Operating Engineers</u>, 349 So. 2d 622, 625 (Fla. 1976), the Court stated

"Nominal damages are awarded to vindicate an invasion of one's legal rights where, although no physical or financial injury has been inflicted, the underlying cause of action has been proved to the satisfaction of the jury. Accordingly, the establishment of liability for a breach of duty will support an otherwise valid punitive award even in the absence of financial loss for which compensatory damages would be appropriate." (emphasis by the Court).

In Arab Termite and Pest Control of Florida, Inc. v. Jenkins, 409 So. 2d 1039, 1043 (Fla. 1982), the Court stated that punitive damages:

"are to be measured by the enormity of the offense, entirely aside from the measure of compensation for the injured plaintiff."

In Engle, supra, a \$145 billion punitive damage award was reversed for, among other reasons, its excessiveness. The Court held, for the first time that, consistent with the U.S. Supreme Count findings in Gore and Campbell, appellate review of a punitive damage award must include a determination as to whether the award of punitive damages bears a reasonable relationship to the award of compensation. The Court did not hold that either Gore or Campbell establishes a specific ratio beyond which punitive damages may not extend. A close reading of both Campbell and Gore would not justify such a holding. Both of those cases were property damage cases rather than personal injury suits. Indeed, both Campbell and Gore refer to the fact that a higher punitive damage award might well be justified depending upon the severity of the physical damage suffered by a plaintiff. Florida Courts have consistently found that the most important factor in determining the reasonableness of a punitive damage award, is the extent of outrageousness of the conduct of the Defendant. See Arab Termite, supra.

In <u>Engle</u>, the Court cites with approval in <u>Campbell</u> at Page 424 - 26 that:

"[W]e have consistently rejected the notion that the constitutional line is marked by a simple mathematical formula, even one that compares actual and potential damages to the punitive award. TXO [Production Corp. v. Alliance Resources Corp., 509 U.S.] at 458. We decline again to impose a bright-line ratio which a punitive damage award cannot exceed."

While <u>Campbell</u> goes on to state that single-digit multipliers are more likely to comport with due process (thus leading to the off cited nine to one limit), that Court also reflects that a much higher ratio may well be justified where the amount of compensatory damages are small and a lesser ratio may be all that is necessary where compensatory damages are very large. Nevertheless, Campbell concludes that there are "no rigid bench marks that a punitive damages award may not surpass."

<u>Campbell</u>, <u>Gore</u> and now <u>Engle</u> hold that there are three determinates which must be reviewed when an award of punitive damages is alleged to be unconstitutional and excessive.

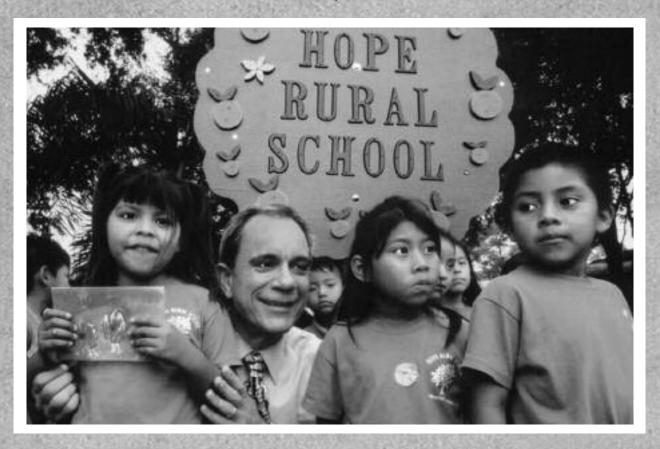
"(1) the degree of reprehensibility of the defendant's misconduct; (2) the disparity between the actual or potential harm suffered by the plaintiff and the punitive damages award; and (3) the difference between the punitive damages awarded by the jury and the civil penalties authorized or imposed in comparable cases."

Engle v Liggett, supra, will be oft cited for many reasons. It is a landmark decision in tobacco litigation, class actions and punitive damages. On the issue of punitive damages, it holds that an arbitrary relationship between the amount of a compensatory award and the amount of punitive damages awarded does not exist.

NOTE: BECAUSE A NUMBER OF PEOPLE HAVE REQUESTED COPIES OF PAST ARTICLES, A COMPILATOIN OF THESE ARTICLES IS NOW AVAILABLE TO MEMBERS OF THE PALM BEACH COUNTY BAR ASSOCIATION, FREE OF CHARGE, BY CALLING (561) 684-2500.

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Bar Events
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Kristy Pressly and Patricia Leonard



Membership Luncheon



Bryan Poulton, Dick Schuler, Michelle Suskauer and Bud Osborne from Mellon United National Bank

Florida Supreme Court Justice Raoul Cantero and Judge Jonathan Gerber





Julie Littky-Rubin, Judge Mark Polen and Len Rubin



Retiring Judges William Bollinger and Roger Colton were recognized during the luncheon for their years of service on the bench. Pictured from left to right: Judge Bollinger, Justice Alito, Martha-Ann Alito and Judge Colton.

Lynn Solomon, Vincent Miller and Jennifer Miller



County Court Judge Janis Brustares Keyser

"Getting people to communicate with each other and helping them resolve their disputes"

Judge Keyser fulfilled a vision of becoming a lawyer. Born and raised in Miami, the seed for Janis Brustares Keyser's interest in becoming a lawyer was planted by her late father, a manager for Motors Insurance Corporation, who



wanted to become a lawyer himself. Her interest grew when she worked as a gofer and file clerk for an appellate law firm, while working towards her undergraduate degree at Florida State University. She initially planned a career as a college history professor, but instead decided upon a career in the law. After graduating from FSU *summa cum laude*, Janis Keyser then attended University of Florida College of Law, where she first met her husband, Gregory Keyser.

Judge Keyser's father again helped influence her career path by suggesting she send her resume to every Federal Judge in the Southern District of Florida. She was fortunate enough to obtain a clerkship with United States District Court Judge Jose A. Gonzalez Jr., whom she fondly describes as "a brilliant jurist." The most important lesson that Judge Keyser learned from Judge Gonzalez was that you can work hard at the practice of law and still manage to have a good time.

After her two-year clerkship with Judge Gonzalez, Judge Keyser became an associate with Jones & Foster, P.A. At Jones & Foster, P.A., Judge Keyser met and worked closely with Hayward D. Gay, whom she considers a mentor and good friend. She recalls traveling throughout the country and having substantial deposition and trial support experience as a young lawyer.

Judge Keyser then obtained a clerkship with Fourth District Court of Appeal Judge James C. Downey. During this approximately year-long clerkship, Judge Keyser developed an interest in and appreciation for appellate law practice. She subsequently continued to develop her appellate law practice and obtained Florida Bar Board Certification in Appellate Practice, a distinction that she continues to maintain today.

After her children Mallory and Spencer were born, Judge Keyser worked part-time with Reid, Ricca & Rigell, P.A. During her five years with that firm, Judge Keyser continued her appellate and litigation support practice.

Judge Keyser ultimately went back to work with her mentor, Hayward Gay, who had by then formed the firm of Gay, Ramsey & Lewis, P.A. She continued to work with Hayward through the firm's merger with Billing, Cochran, Heath, Lyles, Mauro & Anderson, P.A., where her husband Gregory is a partner.

After her children left home for college, her daughter Mallory to the University of Florida and her son Spencer to Florida State University, Janis Keyser decided that she was ready for a new challenge. She completed a challenging application and interview process and, while on I-95 en route to a Uniform Motion Calendar hearing in Broward County, she received a telephone call from Governor Jeb Bush who asked her how would she like to be a judge. Judge Keyser was then appointed to fill the vacancy created by the retirement of Judge Susan Lubitz and was thrilled that her father, who had inspired her so greatly, had the opportunity to know that she had been appointed as a judge. Shortly thereafter, Judge Keyser was sworn in by Judge Gonzalez, the "brilliant jurist" who had such a great influence on her.

Since taking the bench in April 2006, Judge Keyser has done a great deal of reading and learning. Serving in the County Civil division has presented many new challenges to her, but she enjoys meeting those challenges and learning all that comes with them. She takes particular pleasure in

Continued on page 14

Sherry L. Hyman, Esquire Arbitrator/Mediator



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News from the North County Section

President-Elect and Director Positions Available for the North County Section

The North County Section is seeking nominations for 5 director positions and president-elect. Four (4) of the director seats are for a two-year term, with the additional seat for one year.

If you would like to become more active within our Bar, we hope that you will consider serving on the North County Section's Board of Directors. The Board typically meets on the second Tuesday of every month to plan various networking events for its 650 members; as well as CLE luncheons, and community service programs.

To apply for a director position or president-elect, you must submit a completed nomination petition to the Bar Office no later than 5:00 p.m. on Friday, March 30.

The winners will be announced on line in April.

The current Board includes President, Andrew Pineiro; President-Elect, Adam Doner; Secretary, Ryon McCabe; Treasurer, Debra Jenks and Immediate Past President, Bill Fleck. Directors are Marina Petillo, Jerry Beer, Ken Johnson, David Spicer, Tulio Suarez, Scott Fischer and Ned Reagan. Past Presidents serving on the Board are Michael Slavin, Scott Zappolo, Donna Adams, Colleen Nelson, and Mitch Beers.

Pictures from a recent North County Section dinner at the River House Restaurant in Palm Beach Gardens.



Barry Byrd, Kris Barnhart from Stonegate Bank and Andrew Pineiro



Preston and Olga Fields



Sally Benson and Marina Petillo



Jane Hunston, Diana Martin, Maura Curran and Mark Hamilton from Thomson-WEST.



Michelle Suskauer and Judge Edward Garrison



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Circuit Court Report CIVIL DIVISIONS • December 2006

DIVISION	JURY TRIALS	NON-JURY TRIALS	MOTIONS	CASES PENDING
A	06/07	06/07	03/07	1265
В	06/07	03/07	02/07	1221
D	10/07	06/07	03/07	1557
E	06/07	04/07	04/07	1603
\mathbf{F}	02/07	02/07	03/07	1265
\mathbf{G}	08/07	08/07	02/07	1092
Н	08/07	08/07	02/07	1365
I	04/07	04/07	03/07	1263
J	04/07	04/07	02/07	1447
N	06/07	06/07	04/07	1527
0	07/07	04/07	02/07	1456

All Civil Division Judges schedule their own Jury and Non-Jury Trials. Pending cases as of 01/05/07.

March 2007

Pro Bono Corner

Guardian Ad Litem Program Pro Bono Training

Fostering Independence for Teenagers in Foster Care Pro Bono Training - 8.0 hrs CLE Credits 9:00 a.m. to 5:00 p.m. Friday, March 30, 2007

Judicial Dining Room Palm Beach County Court House 205 N. Dixie Hwy., West Palm Beach. FL 33401

For more information contact: Penny Martin, Supervising Attorney **Guardian Ad Litem Program** 355-6223 or e-mail penny.martin@gal.fl.gov

> Sponsored by Special Needs of Children Committee Palm Beach County Bar Association

Pro Bono Attorneys Who Closed Cases in January 2007

Richard Abedon J. Burke Culler, Jr. Richard R. Chaves Amy L. Cosentino Stuart M. Gottleib **Richard Kleid** Darryl B. Kogan Kevin McNamara P. Michael Manning **Lawrence Moncrief** Scott Newman Charles P. Randall Gerald R. Richman

Kimberly **Rommel-Enright** Cara Sansonia Jack Schneider Richard W. Springer Stephen L. Seftenberg Paul Thibadeau Elsa E. Waite Mark Wilensky Richard H. Willits **Gregory E. Young**

Total Number of Hours: 489.55

This year's Law Week Committee needs your help! Volunteer and receive pro bono hours for your time.



Get involved with Law Week by manning the Ask A Lawyer table at the Palm Beach Mall, answering phones, or participating in a Mock Trial or Speaker's Bureau. Please call one of the following committee members to sign up.

Law Week Committee Members pictured from left to right: Sara Aliwiecz, Andrew Pelino, Maureen Martinez-Schwab, chairperson; Kim Enright, Shirley DeLuna and Tanique Lee. (not pictured: Matt Thibault and Sherry Ingram)

Ask A Lawyer: Wednesday, May 2 from 10:00 am to 2:00 pm at the Palm Beach Mall. Attorneys are needed to answer general legal questions. Shifts are for one hour. Call Matt Thibault at 832-5900.

Mock Trials/Speaker's Bureau: call Sherry Ingram at 355-4389 Dial A Lawyer will be held April 30 through May 2 from 9:00 a.m. to 4:00 p.m. at the Bar Office. Call: Sara Alijewicz at 833-5787; Jessica Callow at 832-5900; or Andrew Pelino at 616-0604.

Shadow A Judge call Tanique Lee at 687-1772 or John Romano at 533-6700.

Oratorical: Maureen Martinez-Schwab at 533-6700 or Shirley DeLuna at 689-3800.

Law Suit Clothing Drive: It's time to clean out your closet for a good cause. Gently used ladies and men's clothing will be collected the week of April 23 and donated to the Lord's Place and the Public Defender's Boutique. Call Lynne Poirier at 687-2800.

Celebrity Bartenders Raise Funds for Legal Aid's Emergency Children's Fund

Bob Bertisch, Mariano Garcia, Michelle Suskauer and Palm Beach Town Council Member and Legal Aid Volunteer Attorney Richard Kleid raised over \$1,600 as celebrity bartenders at Amici's to benefit the Legal Aid Society's Emergency Children's Fund. Over 125 friends and supporters of Legal Aid attended this annual "Toast to Justice" event which raises funds to provide the disadvantaged children served by Legal Aid's Juvenile Advocacy and Foster Children's Project with medicine, food and clothing on an emergency basis.





Photo Answers:

From Page 4

- I. Barry Balmuth
- 2. Judge Brown
- 3. John Farrell
- 4. Bill Pruitt
- 5. Jim Watt

Page 10 Bulletin

Justice Teaching Training Session

R. Fred Lewis, the Chief Justice of the Supreme Court of Florida, recently spent an afternoon at our Bar where he presented his Justice Teaching Program to more than 90 members.

The purpose of the program is for judges and attorneys to serve as mentors in every Florida school. So far, nearly 2,400 judges and attorneys around the state have signed up for the program, which Chief Justice Lewis outlined last summer when he became chief justice. Attorneys learned how to present lesson plans which have proven effective in engaging students about our justice system and how it impacts their lives. The program will develop critical thinking and problem solving skills, as well as demonstrate the interaction of courts within the constitutional structure of our government. The Justice Teaching Program has been approved by the Palm Beach County School Board. **Judge Reginald**

For more information about the program, see www.justiceteaching.org

These pictures were taken during the Justice Teaching program, which was recently held at the Bar Offices in West Palm Beach.



Annette Boyd, executive director of the Florida Law Related Education Association, Meenu Sasser, Manny Farach, R. Fred Lewis, Chief Justice of the Supreme Court of Florida; Fourth District Court of Appeal Judge Fred Hazouri; Patricia Leonard, Lisa Small and 15th Judge Kathleen Kroll





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Page 12 Bulletin

Lawyers' Ancillary Businesses

by D. Culver ("Skip") Smith III On behalf of the Professionalism Committee

The solution to a problem changes the nature of the problem.

- "Peers's Law"

So-called "ancillary" businesses owned by lawyers have proliferated in recent years. The dramatic increase in these activities began in the 1980s, as lawyers and law firms sought ways to enhance key practice areas, solidify important client relationships, and, of course, increase revenues – in short, to compete in a changing and increasingly global economy.

No ethical rule prohibits ancillary business. Instead, various rules impose conditions on a lawyer's involvement in ancillary business. Rule 4-5.7 of the Rules Regulating the Florida Bar, in effect since April 2002, simply states that a lawyer who is involved in providing ancillary services is subject to the Rules Regulating the Florida Bar under certain conditions. The rule does not employ the term "ancillary," rather refers to "nonlegal" services. Unlike ABA Model Rule 5.7, Florida Bar Rule 4-5.7 does not limit its application to services that are temporally or substantively related to legal services. Both rules refer to services that are "distinct" from legal services. According to the Restatement, distinct in this context refers to the nature of or relationship between the legal and ancillary services, the physical locations of the enterprises, and the affiliations of the personnel involved.ⁱⁱ The bottom line is ensuring that the client fully understands the roles and affiliations of those providing the legal and nonlegal services and the ramifications attendant to each relationship.

The existence of a separate ethics rule addressing ancillary services does not suspend the effect of other applicable rules that have long applied: a lawyer involved in delivering nonlegal services must avoid conflicts of interest with law clients, comply with the ethical requirements applicable to engaging in business transactions with a law client, and avoid engaging in conduct involving dishonesty, fraud, deceit, or misrepresentation. To avoid ethical and liability issues arising out of ancillary business, a lawyer or law firm should implement the following actions and policies:

- 1. The law practice and the ancillary business should have separate operations, personnel, accounting, billing, and physical locations (or at least entrances). Although the rule does not require this separation, it will go far to avoid confusion and its consequences.
- 2. The ancillary business should provide no legal services (i.e., the unlicensed practice of law).
- 3. There must be no sharing of fees between the law practice and the ancillary business. (An owner of the ancillary business, however, may share in the profits in the conventional manner, i.e., by dividends or partnership distributions.)
- 4. The law practice and the ancillary business should maintain an integrated client database and treat conflicts issues as though they were one and the same entity.
- 5. The ancillary business should adopt a policy of confidentiality substantially the same as the ethical obligation of confidentiality imposed on

lawyers. As it is, a nonlawyer agent owes his or her principal a duty of confidentiality, but in the event of litigation, communications between the principal and the typical nonlawyer agent are not protected from disclosure by an evidentiary privilege. Accordingly, the lawyer or law firm must be circumspect about the information that is shared with the personnel of the ancillary business.

- 6. Any referral of a law client to the ancillary business must be in the client's best interest, and the terms on which the ancillary services are provided must be fair and reasonable to the client.
- 7. Full disclosure to the recipient of the ancillary services is essential. This includes (a) the lawyer's or law firm's relationship to the ancillary business, (b) the client's reasonable alternatives for obtaining such services, (c) the affiliation and role of each person involved in the delivery of the legal services and the ancillary services, and (d) the effect on confidentiality and conflicts of interest.
- 8. The details of the disclosure should be confirmed in writing, and if practical, the client's signed consent obtained. Although Rule 4-5.7 merely states that the written advice "preferably" be in writing, the disclosure and advice always should be confirmed in writing, regardless of the degree of sophistication of the recipient.

"Peers's Law" in John Peers & George Bennett, 1,001 Logical Laws, Accurate Axioms [etc.] 70 (1979).

"RESTATEMENT (THIRD) OF LAW GOVERNING LAWYERS § 10 cmt. g (2001).

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March 2007 Page 13

Welcome New Members!

The following represents each new member's name, hometown, law school, and date of admission to the Florida Bar and law firm association.

GEORGE ACKERMAN – Nova Southeastern University, 2003; Solo Practitioner in Coconut Creek.

BRIAN S. BALIBAN – Pennsylvania; Rutgers University, 2000; Associate with Broad and Cassel in West Palm Beach.

JOHN BYRNE – Clearwater; Florida State University, 2002; Associate with LexisNexis Risk & Information Analytics Group in Boca Raton.

CHARLES S. COFFEY – St. Louis; Loyola University Chicago School of Law, 2006; Associate with Corpsource Solutions, Inc. in Boca Raton

LESLIE COHEN – Queens, NY; Nova Southeastern University, 2005; Associate in Ruden McClosky in West Palm Beach.

KYLE G. DE VALERIO -

Massachusetts; Suffolk University; 2004; Associate in Berman DeValerio Pease Tabacco Burt & Pucillo in West Palm Beach.

ROBERT DIXON – University of Florida, 2005; Associate in Vastola, Schulz & Harvey in North Palm Beach.

JAMES G. DODRILL – University of Miami, 1993; Solo Practitioner in Boca Raton.



ANDREW FRISCH – Manhasset, NY; Cardozo University, 2000; Associate in Rosenthal & Levy, West Palm Beach.

EAMONN W. GUNTHER – New York; Nova Southeastern University, 2001; Associate in Buckingham, Doolittle & Burroughs, LLP in Boca Raton.

RIHAB T. HAMADE – Beirut, Lebanon; Nova Southeastern University, 2003; Solo Practitioner in Boca Raton.

SCOTT A. JOHNSON – West Palm Beach; Stetson College of Law, 1994; Associate in Flagler Realty & Development, Inc. in West Palm Beach.



BRUCE W. KEIHNER – New Jersey; Cornell Law School, 1971; Solo Practitioner in Jupiter, Florida.



ELLEN LEIBOVITCH – New York, NY; University of Florida, 1986; Associate with Schwarzberg Spector Duke Schulz and Rogers in West Palm Beach.

UCLA, 1986; Associate with Attorney General's Office in West Palm Beach. NICOLE MAGLIO – New York; Hofstra University, 2003; Associate with Cole, Scott & Kissane, P.A. in West Palm Beach. ELIAS C. SCHWARTZ - New York; Hofstra University School of Law, 1980; Sole Practitioner in New York. ANNIE VERA – Caracas, Venezuela;

LISA-MARIE LERNER – California:

University of Baltimore, 2004; Associate with Office of State Attorney in West Palm Beach.

ERICH R. VON UNRUH – West Palm Beach; Nova Southeastern University, 2004; Associate with Kirwan & Spellacy in Fort Lauderdale.

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Judicial Profile

from page 8

getting the parties that appear before her to communicate with each other, in an effort to resolve their differences upon mutually acceptable terms.

Judge Keyser is grateful for the assistance of fellow judges, such as Judge Bosso-Pardo, Judge Crow and Judge Lewis. She is, however, particularly grateful for the assistance and guidance of Judge Evans, whom she describes as a "wealth of knowledge." Judge Keyser also noted the importance of her staff and is truly appreciative of all the support she receives from her judicial assistant and courtroom deputy.

Judge Keyser maintains many outside interests. She enjoys playing tennis and walking. She is also an avid reader and a history buff, having recently read books about Abraham Lincoln and Harry Truman. Finally, Judge Keyser is an avid fan of the University of Florida Gators; just please do not tell her son.

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Rainmaking 101



by Mark Powers **Lesson Four**

In the first four issues we have concentrated on "Who to Talk To" in your word-of-mouth marketing campaign. In this issue we will

discuss several ways to market your services to existing clients. This is called "cross-selling" and is one of the least expensive marketing options available to you. Why? Because you've already spent the time, money and effort to get the client in the door – there are minimal marketing costs associated with continuing to serve that client and therefore they are more profitable.

In cross-selling you educate your present and past clientele about your range of services, with the hope that they will want to use more of what you have to offer. This includes clients who might need advanced services in the same practice area you've served them in the past and clients who could be served by another practice area altogether.

Cross-Selling Your Client Base

Select past clients by looking at your client lists. If your client information is on a database that allows you to sort by given parameters or fields, it will be easy to generate reports or lists of those who meet specific criteria. If you are not that well organized, delegate a staff member to hand sort your files using your list of criteria.

For example, an Estate Planner could search for past clients that might need advanced estate planning services by sorting through the following criteria: age, asset level, past service provided by the law firm, whether the past client is a business owner, whether it is a familyowned business, etc. Develop similar lists of attributes that are reliable predictors of your client needs and then strategize about cross-selling or upgrading these groups. There is a great deal of hidden revenue to uncover in this process.

Once the sorting is complete, the next step is to re-establish communication with the targeted group of clients. There are several ways to do this, but most of our clients find that it is most effective to reconnect with a group by sending a letter. Add as much personalization as you can to your letter to increase its effectiveness this should include the client's name and perhaps a brief handwritten note which states something like: "I look forward to hearing from you," or, "I have some

interesting new tools (or strategies) I'd like to discuss with you."

Cross-Selling Letter #1

The following is a sample letter from a real estate attorney informing his client of further services provided by the firm and offering a complementary consultation. This letter is sent as part of the postclosing process – before the relationship with the client fades.

Cross-Selling Letter #1

Dear _____ __ (name):

We at (firm name) enjoyed meeting and working with you on the purchase of your new home. We want to take this opportunity to again offer our congratulations. In addition to real estate transactions, our firm has expertise in a wide variety of legal matters including the

- Corporate Law
- Estate Planning & Probate
- Family Law

We would be delighted to assist you in any future matters or transactions in which you may need the assistance of an attorney. We offer an initial 1/2 hour consultation at no charge to you.

Please give us a call if we can be of further assistance.

Sincerely, (name)

Cross-Selling Letter #2

This letter invites past clients to a small, informal, information session. Typically these information sessions are held in your conference room, accompanied by simple refreshments and involving less than 10 people at a time. You can also let your clients know you will meet with them individually to answer further questions.

Cross-Selling Letter #2

Dear _____ (name):
The new _____ law is becoming more and more complicated. There are many aspects of it that may affect you (or your interests). Because you have placed your trust and confidence in me in the past, I feel I should keep you informed of changes in the law that may have important consequences for you (or your business).

Many people are not making the best use of this law simply because they are uninformed. I believe you should have the opportunity to learn what your options are and how this change affects you.

In order to remedy this situation I am holding a small, informal information session at my office on ____ at ___

Please join me and get your questions	
answered. Give us a call at	to
RSVP.	

I look forward to seeing you again. Sincerely, (name)

Cross-Selling Letter #3

This letter is for the attorney who is cross-selling within his own client base, but it can be modified to suit cross-selling a client who has worked successfully with one member of a legal firm and is judged to be a candidate for other firm services.

Cross-Selling Letter #3

Dear _____ (name):

Here at (firm name) we've begun the process of updating our past client files. We realized we had not heard from you for some time. We would like to take this opportunity to say we've enjoyed working with you in the past and express our willingness to assist you in any further legal matters.

Our firm has grown and we now include _____ (list of practice areas) as part of our services. Give us a call or drop by if we can be of additional help. We will make a 1/2-hour complimentary consultation available to you if you need to have any questions answered.

Please give us a call at We look forward to seeing you again. Sincerely, (name)

The Next Step

Compose a customizable form letter inviting your clients to:

- Call and schedule an appointment with you, or
- Attend a small, informational session in your office conference room

Remember: buried within your client files is a great deal of potential business. It is up to you to access it. Cross-selling is one of the easiest, least expensive and most ethical ways to market your services.

Mark Powers is the President of Atticus, Inc. and a regular contributor to the Bulletin. Mark co-authored "The Making of a Rainmaker: An Ethical Approach to Marketing for Solo and Small Firm Practitioners" and founded RainmakersTM, a simple process for attorneys at all levels to stay focused on marketing, creating fresh ideas, and ongoing accountability to marketing. To learn more about Atticus or RainmakersTM, please visit the Atticus website at www.atticusonline.com or contact the Atticus office at 352-383-0490.

March 2007 Page 15

Florida Supreme Court Recognizes Local Attorneys for Pro Bono Work

Florida Supreme Court Chief Justice R. Fred Lewis and the Florida Pro Bono Coordinators Association in collaboration with the Legal Aid Society of Palm Beach County and with the support of the Young Lawyer's Division of the Florida Bar are proud for the second year, to recognize the efforts of local attorneys who provide pro bono service through a legal services organization. Attorneys to be recognized will receive a lapel pin designating their level of pro bono activity. Three levels will be recognized:

Bronze level - 20 to 49 hours; Silver level - 50 to 99 hours and Gold Level - 100 or more hours. All hours are based on cases closed in the year 2006. The pins, along with a letter of recognition from the Chief Justice of the Florida Supreme Court, will be distributed this spring through the Legal Aid Society. The attorneys will be recognized at the 19th Annual Pro Bono Recognition Evening; additional local recognition for these attorneys is anticipated. A list of the award recipients follows:

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SILVER

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Natalie A. Bruzzese Gregory Burdick Doak Campbell III Tony Coa William C. Carroll Richard R. Chaves Maxine Cheesman Cathy Chimera Jonathan E. Cole James E. Copeland Philip M. DiComo Robert M. Donlon Kenneth Edelman Donald S. Fradley Jaclyn D. Goldstein Kenneth Gordon Mark Greenberg Christine Hanley Stephen M. Kapral, Jr. Stuart F. Karden

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Easter and Passover Toy Giveaway (2001-02)

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Bulletin

Thank you to 100% Club Members

The Palm Beach County Bar Association has created a "100 Club". The 100% Club is a special category of membership that demonstrates a commitment to the legal profession and our community from law firms, law departments and legal organizations with more than three attorneys who enroll 100% of their attorneys as members of the Palm Beach County Bar Association. The 100 Club listing will be published quarterly in the newsletter as well as posted on our website.

Show your firm's support in the Palm Beach County Bar by becoming a member of the 100% Club. It's easy! If you think your firm is eligible, fax a copy of your firm's letterhead and a contact name to (561) 687-9007, Attn: Nancy Reidler and we'll let you know!

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March 2007 Page 17

Sticklers Unite! Stamp Out Death by Comma!

By D. Culver ("Skip") Smith III

The First in a Series (?)

A panda walks into a café. He orders a sandwich, eats it, then draws a gun and fires two shots into the air.

"Why?" asks the confused waiter, as the panda makes toward the exit. The panda produces a badly punctuated wildlife manual and tosses it over his shoulder.

"I'm a panda," he says at the door. "Look it up."

The waiter turns to the relevant entry and, sure enough, finds an explanation: "Panda. Large black-and-white bear-like mammal, native of China. Eats, shoots and leaves."

One would agree, would one not, that we lawyers should make proper use of the English language, even the version that Brits refer to as America's pernicious erosion thereof. Yes, I speak of good grammar. True, we sticklers for such things often are viewed as small-minded, anal-retentive twits. In this day and age, our culture is driven by self-justified Philistines ("Get a life!"), leaving well-educated, sensitive people weeping friendlessly in their caves. On the other hand, one must strive to retain whatever sense of proportion one can, which is why I thus far have refrained from complaining to Publix about its express check-out sign: "10 items or less." (It should be "fewer," not "less.")

Sticklers unite! Insist on proper grammar. Punctuation, for example, is meant to guide the reader through the passage, not merely decorate it with artistic abandon. Sadly, though, we are in the midst of a pandemic known to us Sticklers as "Death by

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Comma." Take the widely seen traffic sign: CHILDREN DRIVE SLOWLY. One certainly hopes so. Or the supposedly improved version: CHILDREN, DRIVE SLOWLY, which undeniably is a worthy exhortation to those seven-year-olds driving around out there. Or: NO DOGS PLEASE, an indefensible generalization, given that many dogs do please and seem to make a point of it.

A comma may giveth or taketh away the meaning of an entire sentence. (See, for example, the famous - to us Sticklers - Panda

Continued on page 19



JOHN HOWE For PBCBA 2007-2008 Board of Directors

Join us in supporting John Howe because he has shown that he has the reputation, commitment, experience, and proven leadership skills to be a strong and effective member of the Board of Directors of our Bar.

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- Member for over 8 years
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- Diversity Committee
- Prior Leadership Positions:

Chapter Representative for Palm Beach Chapter

Member, Palm Beach County **Trial Lawyers Association**

Member, Academy of Florida Trial Lawyers

Bulletin

Continued from page 18

joke above.) Note the difference between the following two sentences: "The people in the line who managed to get tickets were quite satisfied." "The people in the line, who managed to get tickets, were quite satisfied." Everyone in the second line got tickets; not so the first. Or these two versions of a Biblical passage (Luke, xxiii, 43): "Verily I say unto thee, this day thou shalt be with me in Paradise." "Verily I say unto thee this day, thou shalt be with me in Paradise." Huge doctrinal differences hang on the placement of the comma, the latter passage being how Catholics interpret it (thus perpetuating the possibility of time in Purgatory) and the former being how Protestants interpret it (thus skipping over that whole unpleasant Purgatory business).

A particularly distressing practice is the routine (mindless) omission of the serial comma (the comma following the penultimate item in a series). For example, "red, white and blue." As a general rule, a comma should precede and. The noble serial comma stands guard against the deadliest enemy of communication: ambiguity. Consider: "At the judicial reception, I spoke with President Farach, a scholar and a dilettante." Did I speak with three people or just President Farach? Or: "Dedicated to my parents, Ayn Rand and God." Although the reader is unlikely to believe that the writer's parents are Ayn Rand and God, why subject oneself to unintended hilarity? The widespread disregard of the serial comma is the fault of newspapers, those purveyors of narrowcolumned reading who began omitting the serial comma in prehistoric times (about 50 years ago) to save space. Granted, there are occasions when the serial comma can create ambiguity. For example: "Dedicated to my mother, Ayn Rand, and God." Is the writer's mother Ayn Rand? The serialcomma conundrum has been known to drive grown men to fisticuffs in editorial rooms and large law firms. (The use of "men" is intentional: women would never behave so immaturely.)

The key is to write with one's brain engaged. Meanwhile, Sticklers unite!

Down with grammatical libertines! Stamp out Death by Comma!

The opinions expressed herein are solely those of the author and not necessarily of even one other member of civilized society.

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March 2007

DAVID C. PRATHER

For

The Florida Bar Board of Governors Seat 1

David Prather is a Florida
Bar Board Certified Civil
Trial Lawyer, and a
partner at the West Palm
Beach Plaintiff's firm of
Lytal, Reiter, Clark,
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Practice Back
David Prather

The Florida Bar

- Board of Governors, Young Lawyers Division (1996-2000)
- Equal Opportunities in the Profession Section

Palm Beach County Bar Association

- Professionalism Committee
- Independence of the Judiciary Committee
- Judicial Relations Committee (2004-2005)
- Diversity Sensitivity Committee (2004-2005)
- Executive Committee, Young Lawyers Section (1996-2000)

Palm Beach County Trial Lawyers Association

- President (2005)
- President-elect (2004)
- Treasurer (2003)
- Secretary (2002)
- Board of Directors (1998-2006)

In the Community, David has served on the Boards of Directors for:

- Café Joshua
- Urban League of Palm Beach County
- Education Foundation of Palm Beach County

Awards/Honors

- Best Lawyers in America (2006-2008)
- Martindale Hubble AV Rating

In March 2007, Give your support to David

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Bulletin Board

*** Ad Rates ***

CLASSIFIED ADVERTISING RATES: TO PLACE AN AD: 1) Please fax all ads to 561/687-9007 by the 1st of the month for the following month's publication. 2) Upon receipt you will be notified of cost. 3) Send payment by the 1st of the month. 4) Cost: 50 words or less \$50, 50-75 words \$65, up to 75 words \$75. 5) Members receive 3 months free advertising/year (excluding professional announcements). Ads will only be re-run by re-faxing ad to 561/687-9007. Web-site advertising is also available for a cost of \$40 for a two week run. Payment must be received prior to publication and renewable only upon receipt of next payment.

The Palm Beach County Bar Association, its officers, directors, and staff do not endorse any product or service advertised.

POSITIONS AVAILABLE:

PRIORITY STAFFING SOLUTIONS:

We provide Experienced Legal Secretaries, Paralegals & Receptionists for temporary and permanent placements. Owner, Legal Assistant with over 20 years exp. In WPB-qualified to fill your position with candidates experienced in your particular field of law. (561) 222-7717, fax (561) 746-5433 Prioritystaf@msn.com.

LEGAL ASSISTANT AVAILABLE for temporary or part time work; experienced in family law, personal injury, medical malpractice and commercial/civil litigation; 30 years experience in Palm Beach County. Maureen Conte 832-1237.

AV-RATED Fox, Wackeen, Dungey, et. al law firm seeks a motivated, self-starting associate with 3-5 years civil litigation experience. Candidate must have strong academic credentials. Career path opportunity in well established firm. We offer a competitive salary and benefits package. The firm is located in Martin County which offers an excellent quality of life and a best-in-the-state school system. Please forward resume and law school transcripts to Maryellen Castellano, HR Director, @ mcastellano@foxwackeen.com or fax to 772,220,1489.

ATTORNEY with 1-3 years civil litigation experience needed for Insurance Defense firm with offices in WPB and Coral Springs. Openings in both offices. Dynamic firm offering excellent opportunity. Fax resume and salary requirements to 561-688-2343 or email Jwilson@rrbpa.com.

BOOKKEEPER AVAILABLE FOR FULL-TIME POSITION: 13 years bookkeeping experience for small law firm, including operating and trust accounting, general ledger, payroll and IRS forms. Please call Norma at 561-746-5460.

LITIGATION ASSOCIATE WANTED: North County AV rated Firm seeks attorney with a minimum of 2 years FL exp. in Commercial & Family Litigation. Email resume to gaskill@lawpalmbeach.com.

PROFESSIONAL ANNOUNCEMENTS:

The following announce their availability for referral, assistance and consultation.

SCOTT SUSKAUER: Board Certified Criminal Trial Lawyer. All criminal matters in State and Federal Court including felonies, misdemeanors, DUI and traffic matters, 1601 Forum Place, Ste. 1200, WPB, FL 33401; 561-687-7866 www.suskauerlaw.com.

GREGORY TENDRICH, Esq: Former Series 7 licensed VP & Asst. General Counsel to local & national (First Union & Wachovia) NYSE/NASD brokerage firms, and current NASD Arbitrator and Florida Supreme Court Certified County Court Mediator, is available to mediate investment-related matters, including prudent-investor and commercial disputes. Mr. Tendrich also accepts referrals and is available to co-counsel or consult in investment-related matters, SEC, NASD, NYSE and other regulatory enforcement matters. Please call 561-417-8777 or visit our website www.yourstocklawyer.com.

MARK R. HANSON: All admiralty and maritime matters, including personal injury actions, boating accidents, cruise line injuries and insurance claims. 240 Tenth Street, West Palm Beach, FL 33401, (561) 833-7828 Mhanson@PalmBeachInjuryLawyer.com.

W. GREY TESH: aaacriminaldefense.com, Criminal Defense Attorney. Over 50 jury trials. Former assistant public defender experience in felony, misdemeanors, juvenile, and appeals. Federal and State cases. Past Director, Palm Beach Association Criminal Defense Lawyers, 1610 Southern Blvd. WPB, FL 33406. greytesh@aaacriminaldefense.com (561) 686-6886.

MICHAEL J. MCHALE: Board Certified Admiralty and Maritime Lawyer. All maritime and admiralty matters in State and Federal Court including personal injury, seizures of vessels, limitation of liability, purchase and sale of boats, cruise ships injuries, longshore claims, and BUIs. (561) 835-3660, admar1@earthlink.net and www.admiraltyatty.com.

CHRISTOPHER HOPKINS: Appellate counsel for appeals in state and federal courts. Mr. Hopkins focuses on state appeals, particularly personal injury and malpractice. Cole, Scott & Kissane, P.A., 1645 Palm Beach Lakes Blvd., 2nd Floor, WPB, FL 33401; Email: Hopkins@csklegal.com.

RANDY ZELDIN, Esq., is pleased to accept referrals of Fair Labor Standard Act (overtime wage) cases. Mr. Zeldin also continues to practice workers' compensation and Social Security Disability. Co-counsel arrangements. Telephone WPB 732-8004; Boca 613-0101.

RICHARD D. NADEL: Bankruptcy. Twenty years experience in the Southern and Middle District. Florida Bar designated 1996. Address: 3300 P.G.A. Blvd., Suite 810, Palm Beach Gardens, FL 33410. Telephone: (561) 622-9353 Email: nadelgrp@bellsouth.net.

BRIAN S. FISCHER, ESQUIRE: Past Chair of the State's Premium Fraud Task force is available for employer representation in all workers compensation premium disputes, carrier audits, and stop work orders. 1601 Forum Place, #301 West Palm Beach, FL 33401 (561) 712-0558 email bfischer@premiumdisputes.com.

OFFICE SPACE:

LAKE WORTH: Office space available in a well established law firm for an attorney and secretary. Includes receptionist, conference room, copier, DSL line, and phone system. US 1 & Lucerne area. Possible referrals. Harvey, Waddell, Monahan & Layton. Call Dan at 561-585-4640.

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Bulletin Board

BOCA RATON: One private windowed office with separate secretarial area in 5 attorney prestigious office. Sanctuary Centre (Yamato Road and Federal Highway). Class "A" office building, close to I-95. Includes covered garage parking, use of office facilities (conference room, kitchen, etc.). Contact Steve at (561) 367-7785 or sgmatty@aol.com.

JUPITER OFFICE: Office at Jupiter Gardens (South Central Blvd.). Room for 2 attorneys and 2 secretaries. Fully furnished. Phone system, reception area, kitchenette, and conference room also available. Very close to I-95 and the Turnpike. Call Cam Baker at (561) 743-8131.

OFFICE SPACE: Jupiter-Fisherman's Wharf. New subdivision – Intracoastal Pointe II. 3,000 sf professional office space for lease. Ample parking. Call Debra @ 561-575-5880 ext. 1.

BOCA RATON OFFICE SPACE AVAILABLE: Space available for one or two attorneys and secretary. Lease in prime Boca Raton location at Federal Highway & Yamato Road – phones, Internet access, covered parking and conference room. Contact Chris at 561-392-5606.

NORTH PALM BEACH: Office space available – 1000 square feet Class A office space including reception area, conference room and three offices located on US 1 in North Palm Beach. Perfect for non-PI attorney. Many referrals available. \$2,000.00/month plus sales tax total rent. Contact Evan Fetterman 561/845-2510.

BOCA RATON OFFICE SPACE: One private windowed office with ocean view. With or without secretarial station. Rent includes use of conference room, telephone system and DSL service. Covered parking garage. Referrals possible. Call Robert 561-392-6090.

FURNISHED OFFICE SPACE FOR RENT: Turnkey. On Royal Palm Way in Palm Beach. Share with Estate Planning Attorney. Possible overflow work. \$1,250.00 a month. Call 561-833-2472.

OFFICE SPACE TO SUBLET: Upscale professional offices (up to three) with secretarial station available for rent in Stuart. Use of conference room also available. Please call (561) 827-5333 for more information.

OFFICE SPACE: Professional offices for rent near Downtown Lake Worth. \$15/sq ft Triple Net Lease. Phone/furnishings/equipment also available. 561-547-1932 ext 309.

JUPITER LAW CENTER: A General Practice law firm, has furnished office and adjoining secretarial office available for rent (with or without amenities). Prime location. Overflow available. Ideal for relocating or sole practitioner or as a 2nd office. Call 744-4600.

LUXURIOUS LEGAL OFFICES to sublet (1-3 different sizes, 2 with water view) / Trump Plaza, WPB/ with receptionist, parking, kitchen, conference rooms; secretarial station, fax, copier available. Call 561-659-4020.

WEST PALM BEACH/PALM BEACH LAKES LOCATION: Well established law firm has attorney offices and adjoining furnished secretarial stations available for sub-lease. Use of conference room, lunch room, office services equipment and other amenities negotiable. Call Linda Fullwood 561-689-6700.

BEAUTIFULLY FURNISHED: Jupiter Executive-type offices available. Full amenities including central receptionist, secretary spaces, private offices, 3 conference rooms, kitchen, document assembly area, phone system available, internet. Please call 561-743-2002.

HEARSAY

JenniLynn Lawrence has joined the law firm of Beasley Hauser Kramer Leonard & Galardi, P.A. as a senior associate of the firm. Ms. Lawrence concentrates her practice on complex commercial litigation and employment law.

Michael Lampert, Esq., of the Law Offices of Michael Lampert, P.A., has been appointed Vice Chair of the Tax Certification Committee of the Florida Bar Board of Legal Specialization and Education.



Rosenthal & Levy is pleased to announce that **Andrew Frisch** has joined the firm. He concentrates his practice on the representation of

employees in overtime wage and hour law. Mr. Frisch also has been named to the Farm Worker Coordinating Council (FWCC) of Palm Beach County Board of Directors.



Ellen Leibovitch, Esq., has become Of Counsel to the firm of Schwarzberg Spector Duke Schulz & Rogers. Ms. Leibovitch is Board Certified in Labor & Employment Law by The Florida Bar and predominantly counsels and defends employers.



Jessica Koch has joined the law firm of Casey Ciklin Lubitz Martens & O'Connell as an associate in the Real Estate Department. Mrs. Koch earned her Juris Doctor

degree from Brooklyn Law School in 2000.



Spencer Kuvin, an attorney with Ricci~Leopold, has been elected to the Board of Directors of the Palm Beach County Trial

Lawyers Association.



The law firm of Cohen, Norris, Scherer, Weinberger & Wolmer recently announced the partnership of **Gregory Cohen**. Mr. Cohen concentrates his

practice in commercial and residential transactions.

Jeffrey Klein, JD, RFC, who is a Vice President with National Planning Corporation, received the 2006 Agent of the Year award given by the Palm Beach Association of Insurance & Financial Advisors.



Lorraine O'Hanlon Rogers has been named Managing Member of Schwarzberg Spector Duke Schulz & Rogers's new North Palm Beach County

office. She focuses her practice on employment law defense.



Hodgson Russ LLP is pleased to announce that **Janna Moisio** has been elected to the firm's partnership. Ms. Moisio concentrates her practice in

marital and family law.

MISCELLANEOUS

FOR SALE: Large mahogany finish office desk and computer credenza (2 pieces) with inset glass tops; excellent condition; \$400 OBO. Contact Karen Gramenz, 561-965-4922. Leave message if necessary and call will be returned.

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Dr. Wedler A. Alexandre Chiropractic Physician

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March 2007

Thursday, March 1, 8:00 - 1:15pm The Florida Bar video seminar "Real Estate Law" Bar Association Office

Friday, March 2, 8:00am - 1:00pm Family Law CLE Seminar Bar Association Office

Friday, March 2, 4:00pm **Investiture Ceremony for** Judge Frank Castor Palm Beach County Courthouse, Room 11A

Monday, March 5, Noon Independence of the Judiciary **Committee Meeting** Bar Association Office

Wednesday, March 7, Noon **North County Section Board Meeting**

Thursday, March 8, 8:00am - 5:15pm The Florida Bar video seminar "Environmental & Land Use" Bar Association Office

Friday, March 9, 9:00am - 11:30am Solo Committee "Rainmaking" Seminar Bar Association Office

Tuesday, March 13, Noon - 1:00pm **Young Lawyers Section Board Meeting** Bar Association Office

Wednesday, March 14, Noon **FAWL Luncheon**

Wednesday, March 14, 5:30pm **Legal Aid Brooks Brothers Event** Brooks Brothers @ The Gardens Mall

Thursday, March 15, 8:00am **Lawyers for Literacy** Read Across PBC

Thursday, March 15, 9:45am The Florida Bar video seminar "Charitable Giving" Bar Association Office

Thursday, March 15, 6:00pm **Federal Bar Reception**

Friday, March 16, 8:30am **ADR Committee Meeting** Bar Association Office

Friday, March 16, Noon **Cunningham Bar Association Meeting** Law Library

Friday, March 16 **Family Night** at Roger Dean Stadium Dinner at JJ Muggs, 5:30 Game time 7:05

Tuesday, March 20, Noon Joint South County Meeting Speaker: FL Bar President Hank Coxe Delray Beach Country Club

Tuesday, March 20, 5:30pm **Legal Aid Board Meeting** Bar Association Office

Wednesday, March 21, Noon **Membership Committee Meeting** Bar Association Office

Wednesday, March 21, 12:15pm **Juvenile Practice Committee** Meeting Judicial Dining Room

Wednesday, March 21, 5:30pm **North County Section** Happy Hour The Yard House

Wednesday, March 21, 6:30pm **Small Claims/Mediation Clinic** North County Regional Library

Thursday, March 22, 8:00am – 5:30pm Florida Bar video seminar "Proving & Defending Damages" Bar Association Office

Thursday, March 22, 5:30pm **PBCTLA Meeting**

Friday, March 23, 11:45am **Judicial Luncheon Series** Judicial Dining Room

Tuesday, March 27, Noon **Historical Committee Meeting** Bar Association Office

Thursday, March 29, 1:00pm - 4:30pm Florida Bar video seminar "Bankruptcy Appeals" Bar Association Office

Thursday, March 29, 5:00pm **PBCBA Board Meeting** Bar Association Office

Friday, March 30, 11:30am **Professionalism Committee** Seminar Crowne Plaza Hotel, West Palm Beach



PALM BEACH COUNTY BAR ASSOCIATION

1601 Belvedere Road, Suite 302 East, West Palm Beach, FL 33406

PRESORT STD **US POSTAGE** PAID WEST PALM BCH FL PERMIT NO. 66

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DECEASED

FLORIDA BAR PRESIDENT

DECEASED, FLORIDA BAR PRESIDENT, SUPREME COURT JUSTICE

*** **** DECEASED, FLORIDA BAR PRESIDENT

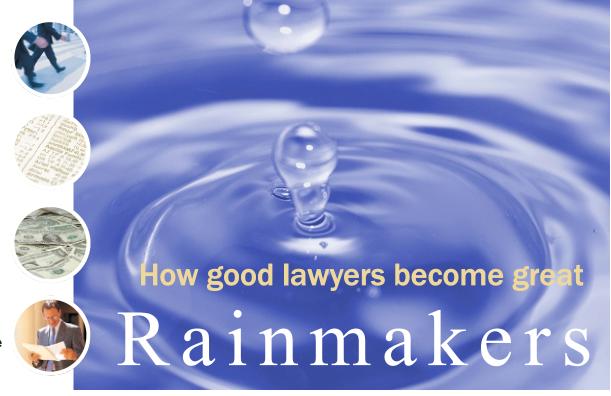
**** DECEASED, FLORIDA BAR PRESIDENT, FEDERAL COURT JUDGE



The Palm Beach County Bar Association's Solo & Small Firm Practitioners' Committee Presents:

"How Good Lawyers Become Great Rainmakers" Friday, March 9, 2007 - 9:00am - 11:30am Bar Office - 1601 Belvedere Rd., Suite 302E, WPB, FL

- Profile, score and improve your Rainmaking skills
- Learn the Five Key Elements of great marketing
- Discover the 21
 Marketing Assets that every great marketer needs
- Develop the 5 marketing habits that will accelerate your marketing efforts





The PBCBA is proud to welcome Mark Powers, president of Atticus, for a special 2 1/2 - hour seminar on March 9, 2007. Mark is co-author of *The Making of a Rainmaker* and also authors the *Rainmaking* column in the *Bulletin*. He will speak on *How Good Lawyers Become Great Rainmakers*.

Mark is a powerful speaker. Don't miss this seminar!

SEMINAR LIMITED TO FIRST 60 REGISTRANTS

Mark Powers is a national speaker who has worked with members of the American Bar Association and bar associations in Arizona, Florida, Massachusetts, Mississippi, New York and other states. He co-authored "The Making of a Rainmaker: The MPC Legal Marketing System, an Ethical Approach to Marketing for Solo and Small Firm Practitioners," published by The Florida Bar. A nationally recognized expert in the field, Mark has also been featured in publications such as Lawyers Weekly USA, Money magazine, American Bar Association Journal, Florida Bar News, and Massachusetts Bar Association Lawyers Journal.

This course has been granted **3.0 CLER** hours from The Florida Bar.

The cost of the seminar is \$70 for PBCBA members/paralegals; \$110 for non-PBCBA members/paralegals if registered by 3/2/07; add \$25 to registration fee after that date. All refund requests must be made no later than 48 hrs. prior to date of seminar.

Name:			
Addr:			
Credit Card #:			
Visa Amex MC Exp:			
Amount \$			
Name on Card:			
Email Addr:			

HOW TO REGISTER



MAIL
MAIL completed
form with check.







☐ Please check here if you have a disability that may require special attention or services. To ensure availability of appropriate accommodations, attach a general description of your needs. We will contact you for further coordination.

The Professionalism Committee of the Palm Beach County Bar Association presents the:

16th Annual Professionalism Seminar

Friday, March 30, 2007 11:30 a.m. - 2:15 p.m. Crowne Plaza Hotel, West Palm Beach



Sponsored by:
Jack Schramm Cox, P.A.
Paul R. Golis, P.A.
Gilbert & Associates



Program Schedule

11:00am - 11:30am	Late Registration/Check In			
11:30am	Buffet Lunch Served			
11:30am - 11:45am	Welcome - Opening Remarks by <i>Douglas Duncan, Esquire, Roth and Duncan, P.A., Committee Chair and Jack S. Cox, Esquire, Jack Schramm Cox, P.A. and Paul R. Golis, Esquire, Paul R. Golis, P.A., Program Co-Chairs</i>			
11:45am - 12:15pm	Presentation of the 9 th Annual Professionalism Awards: Individual, Firm and Judge			
12:15pm - 1:15pm	"Lawyers' Ethics in the Movies: What We Can Learn; What We Can Teach Professor Robert Atkinson, Ruden, McClosky, Smith, Schuster & Russell, Professor of Law, Florida State University, College of Law	" -		
1:15pm - 2:15pm	"Leadership in the Law"- Carl J. Zahner, Esquire, Director of The Henry Latimer Center for Professionalism at The Florida Bar			
	s been granted 2.5 CLER hours including 2.5 Ethics credit hours from The Florida Bar. minar is \$80 for PBCBA members/paralegals, \$120 for non-PBCBA members/paralegals if registered by 3/23/07; Add \$25 to registration fee after that date.			
must be made no later than Please check here if yo	nade and we do not receive payment and you do not attend, you will be charged \$25. All refund require 48 hours prior to the date of the seminar. ou have a disability that may require special attention or services. To ensure availability of appropageneral description of your needs. We will contact you for further coordination.			
HOW TO REGISTER	MAIL the completed form w/check FAX the completed form to 561/687-9007 ON-LINE at www.palmbeachbar.org			
Name:	Telephone:			
Address:	Email Address:			
Name on Credit Card:	Signature:			

****This Seminar will not be available on CD****
Please be sure to register for the live seminar. (Professionalism Seminar 3/30/07)

______ Visa __ Amex __ MC __ Exp. Date: _____ Amount \$_____

Palm Beach County Bar Association, 1601 Belvedere Rd. #302E, West Palm Beach, FL 33406

The Palm Beach County Bar Association's Elder Law Affairs Committee presents:

"Inside Information Direct from the Bench - Part V"

Thursday, April 19, 2007 6:00pm - 8:30pm The Colony Hotel, Palm Beach, 155 Hammon Avenue

Program Schedule

6:00pm - 6:30pm Registration and Cash Bar

6:30pm - 8:30pm Dinner and Presentation:



• State of the Court in the Probate and Guardianship Division

Honorable Karen L. Martin Honorable Richard L. Oftedal Honorable John L. Phillips

This course has been granted **2.5 CLER hours**

including 2.5 Civil Trial Certification credits from The Florida Bar.

The cost of the seminar is \$50 for PBCBA members/paralegals; \$90 for non-PBCBA members/paralegals if registered by 4/12/07; add \$25 to registration fee after that date.

Sponsored by:

MetLife - Bob Greenberg, Russ Amsden & Branden Schiralli Jo Ann Abrams, Attorney at Law





Probate & Investment Litigation

If a phone reservation is made and we do not receive payment and you do not attend, you will be charged \$25. All refund requests must be made no later than 48 hours prior to the date of the seminar.

___ Please check here if you have a disability that may require special attention or services. To ensure availability of appropriate accommodations, attach a general description of your needs. We will contact you for further coordination.

HOW TO REGISTER	
REGISTER	

MAIL the completed form w/check



FAX the completed form to 561/687-9007



ON-LINE at www.palmbeachbar.org

Please indicate your main course selection:	Chicken Mahi Mahi Vegetarian
Name:	Telephone:
Address:	Email Address
Name on Credit Card:	Signature:
Credit Card #: Visa _	Amex MC Exp: Amount \$
I will not be able to attend the seminar but would like to order	er the CD Rom. (cost same as listed above/please allow

two weeks for delivery) (Elder Law 4/19/07)

Palm Beach County Bar Assn., 1601 Belvedere Rd. #302E, West Palm Beach, FL 33406.

ETHICS & THE FLORIDA BAR GRIEVANCE PROCESS

A CLE luncheon presented by the Palm Beach County Bar Association's North County Section



Have you ever had to appear before the Florida Bar's Grievance Committee?

What you need to know to protect yourself

Friday, April 20

11:30 a.m. to 1:00 pm.

Abacoa Golf Club

105 Barbados Drive, Jupiter

Speaker: Alan Anthony Pascal, Bar Counsel,

Legal Division-Lawyer Regulation The Florida Bar

Attend this luncheon and find out about the disciplinary system, common Bar complaints, helpful policies by The Board of Governors that assist attorneys in responding to Bar complaints in both Civil and Criminal cases, ethics hotline, and more.

<u>Luncheon Sponsors:</u>





Space is limited and will be given on a first come first serve basis. The cost is \$20 for North County Section members; \$35 for non-members; and judges are complimentary.

This luncheon has been approved for 2.0 of CLER and 2.0 Ethics from TFB.

To RSVP, please clip this portion of your invitation and mail it to The Palm Beach County Bar Association, 1601 Belvedere Road, Suite 302E, WPB, FL 33406. Or, register on line at www.palmbeachbar.org.

Name:			
Phone:		Email:	
Please charge <u>\$ 20 / \$35</u>		AmEx	Ex. Date:
Ex. Date:			
Credit Card:			

Stress Management & Professionalism Seminar: Tips for Every Lawyer

Sponsored by the Quality of Life/Stress Management Committee

Friday, April 13, 2007

8:30a.m. - 11:00 a.m.

Bar Office, 1601 Belvedere Road, Suite 302E, West Palm Beach

Program Schedule

	<u>1 Togram benedute</u>				
8:00:	Registration/Check In/Breakfast				
8:25:	Welcome and Opening Remarks Kyle Caparosa , <i>Esq.</i> Quality of Life/Stress Management Committee Chair				
8:30 - 9:30:	Liars and Tyrants and Boors: Oh, Why?" Part Four—NEW INFORMATION! In part 4 of this interactive seminar series, we explore two fact patterns that give rise to a host of ethical and professionalism questions and problems. We will look at guidelines for professional conduct, communication with adversaries, and more. Participants are urged to offer insights, anecdotes and other information to help keep the session moving forward. We will examine these fact patterns in terms of The Rules Regulating The Florida Bar as well as state and local rules of professionalism. Presenters: Former Florida Bar Prosecutors Jeffrey A. Albinson, Esq. & Joseph Corsmeier, Esq., plus, Martin L. "Guy" Haines, III, Esq.				
9:30 - 9:40:	Break				
9:40-9:55:	Derek Dodd, RN (AKA: Boot Camp Derek, named Top 100 trainer by Men's Journal) Too busy to exercise and eat right? No excuses here! Coach Dodd will teach you how to incorporate exercise and healthy eating habits into your daily lifestyle.				
9:55 - 11:00:	Liars and Tyrants and Boors: Oh Why? Continues				
	Hands On Healing LexisNexis Tris how you know Your stress, we're lowering the price of this seminar to \$50.00 for all PBCBA members as course has been granted 3.0 CLER & 2.5 Ethics hours from The Florida Bar.				
	ck here if you have a disability that may require special attention or services. To ensure availability of				
	commodations, attach a general description of your needs. We will contact you for further coordination.				
	ase complete the credit card information below or send a check in the appropriate amount to the PBCBA e Rd, #302E, W.P.B., FL 33406 with the following information. You may also register at our website chbar.org.				
Name:	Telephone:Email:				
	City/Zip				
Name on Credit	Card:Signature:				
Credit Card #: _	□ Visa □ Amex □ MC				
Amount \$	Expiration Date:				
	e able to attend the seminar but would like to order a CD Rom. (cost same as listed above) (please allow two weeks for On Quality of Life Seminar (561) 687-2800				



LAW WEEK

"Liberty Under Law: Empowering Youth, Assuring Democracy"

Attorneys Needed To Present MOCK TRIALS & SPEAKER'S BUREAU PROGRAMS April 30 – May 4

Once again, we will be offering the MOCK TRIAL & SPEAKER'S BUREAU programs in all public and private schools. Therefore, extensive participation by attorneys and judges is greatly needed! Pro bono credits are available for your participation.

This year's Law Week theme is "Liberty Under Law: Empowering Youth, Assuring Democracy". The Mock Trials will take place April 30 –May 4. Please mark your calendars now and indicate below your area(s) of preference for program, location, date, etc. We will make every effort to accommodate your preferences.

Thank you for helping to make Law Week 2007 a success!

Clip and Mail					
JUDGE/ATTORNEY NAMI	B:				
FIRM ADDRESS & PHONE	i:				
	circle) Monday Tuesday Wo				
EVENT PREFERENCE:	MOCK TRIAL / SPEAKER'S	S BUREAU			
SCHOOL PREFERENCE (if	any):				
SCHOOL LEVEL PREFERI	ENCE: Elementary Midd	lle High School			
GEOGRAPHICAL PREFER	ENCE:				
Palm Beach	Lake Worth/Lantana	Jupiter/Tequesta			
	Delray Beach North Palm Beach	☐Boca Raton ☐Wellington/Royal Palm Beach			
Palm Beach Gardens	Belle Glade	Other, please specify			

PLEASE RETURN BY MARCH 15 TO: Sherry Ingram, CP, Palm Beach County Attorney's Office, 301 North Olive Avenue, 6th Floor, West Palm Beach, FL 33401. Direct: 561/355-4389 Fax: 355-4398.

E mail: singram@co.palm-beach.fl.us



Solo & Small Firm Practitioners Committee Presents

"The Practice of Law Meets The Business of Law"

(For Attorneys in Firms with Five or Fewer Lawyers no more than 3 in the same practice area)

Whether you've been practicing for twenty years or you're just getting started, join us for lunch and see what the Bar can do for you!

Noon-time Networking Luncheons

At each luncheon, every participant will have the opportunity to introduce themselves and give a 60-second presentation on their practice. Plus, a list of all participants will be distributed at each luncheon. Be sure to bring plenty of business cards!

Bar Association Office 1601 Belvedere Rd. #302E West Palm Beach, FL 33406 Call the Bar Office if you have questions: Phone: (561) 687-2800 Fax: (561) 687-9007



Law Office Technology

Tuesday, April 24

11:45 a.m. to 1:00 p.m. Bar Offices

Learn how to present your case effectively in the digital world. Find out also about options for computer hardware and software such as document, billing, and calendar programs. Email addresses and websites will be discussed too!

Cost: \$10:00 RSVP today @ www.palmbeachbar.org

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The Palm Beach County Bar Association (PBCBA) offers CLE hours from the sale of audiotapes recorded at previously held live seminars of the Association. We also have copies in house of audiotapes of live seminars from the Orange County Bar Association (OCBA), Clearwater Bar Association (CBA), and the Dade County Bar Association (DCBA). Members and non-members alike can benefit from this simple way of acquiring CLE and Ethics hours. **To order**, place an "x" next to the tapes you would like to order, complete this form and return to the Palm Beach County Bar Association, 1601 Belvedere Road, Suite 302E, West Palm Beach, FL 33406 or **fax to 561/687-9007**. PLEASE WATCH EXPIRATION DATES, we attempt to remove expired tapes but due to the distribution of this list occasionally courses will appear even though they have expired. **10/1/06**.

THE FOLLOWING IS A PARTIAL LIST OF AVAILABLE CLE CD'S. FOR A COMPLETE LIST VISIT OUR WEBSITE AT WWW.PALMBEACHBAR.ORG

✓	Sponsor	Course Title	Credit General	Ethics Hours	PBCBA Member	Non Member	Expires
	DCBA	Probate/Guardianship	1.0		\$20	\$60	03/08/07
	CBA	Ethics in Probate	1.0	1.0	\$30	\$70	03/15/07
	CBA	Medicaid Reform+++	1.0		\$20	\$60	03/21/07
	DCBA	Ethics & The Probate	1.0	1.0	\$30	\$70	04/11/07
	CBA	Disclaimer New Florida+++	1.0		\$20	\$60	04/20/07
	DCBA	Domestic Violence Training	2.0		\$40	\$80	04/20/07
	PBCBA	Malpractice & Bankruptcy Reform+++(CD)	4.5		\$90	\$130	04/21/07
	DCBA	Probate: Voluntary Disclo+++	1.0		\$20	\$60	05/10/07
	CBA	Homestead Made Easy+++	1.0		\$20	\$60	05/17/07
	PBCBA	(Quality of Life Comm.) Stress Management (CD)	3.0	2.0	\$80	\$120	10/07/07
	DCBA	3DCA New Developments+++	2.0	.50	\$45	\$85	10/07/07
	CBA	Law Office Manage & Tips (CD)	1.0	1.0	\$30	\$70	10/27/07
	DCBA	20 th View From The Bench+++	3.0	1.0	\$70	\$110	10/27/07
	PBCBA	15 th Annual Professional Seminar (CD)	2.5	1.5	\$65	\$105	10/28/07
	OCBA	Estate Guardianship+++(CD)	5.5	1.0	\$120	\$160	11/10/07
	PBCBA	23 rd Annual Estate & Probate Seminar (CD)+++	8.0		\$160	\$200	11/09/07
	PBCBA	Ins. Coverage of Constr. Disputes+++ (CD)	4.5	1.0	\$100	\$140	11/12/07
	OCBA	Advancing The Best Interests of the Children+++(CD)	4.0	2.5	\$105	\$145	11/16/07
	CBA	Risk Management for FL Law+++(CD)	1.0	1.0	\$30	\$70	11/17/07
	PBCBA	17 th Annual Community Assn. Law +++(CD)	3.5	3.0	\$100	\$140	12/09/07
	PBCBA	Spring 2006 R/E Seminar+++(CD)	4.0	2.0	\$100	\$140	12/16/07
	PBCBA	The Art of Jury Selection+++(CD)	7.0		\$140	\$180	1/14/08
	DCBA	Ethics Issues in WC +++	2.0	1.0	\$50	\$90	4/24/08
	PBCBA	Winter 2007 Real Estate Seminar +++(CD)	3.5	3.5	\$105	\$145	7/19/08
	PBCBA	Hot Topics in Employment Law Seminar +++(CD)	4.0		\$80	\$120	7/29/08
	PBCBA	Discovery in Construction Seminar +++(CD)	4.5	1.0	\$100	\$140	8/02/08

(CD) = indicates seminars that are also available on CD Rom. Please indicate your choice of CD Rom, where applicable on the order form. +++Indicates Certification credits available. Please contact the Palm Beach County Bar Association for more detailed information.

Please call Shoshanah Spence at 561/687-2800 with any questions or for additional information

PLEASE ALLOW TWO (2) DAYS PREPARATION TIME WHEN ORDERING TAPES. THERE WILL BE A \$25 FEE FOR RUSH ORDERS. NEW MEMBERS MAY JOIN THE PALM BEACH COUNTY BAR ASSOCIATION FOR \$75. APPLICATIONS FOR MEMBERSHIP CAN BE OBTAINED ON OUR WEBSITE AT www.palmbeachbar.org. RENEWAL OF DUES FOR PREVIOUS MEMBERS IS \$100.

Please call when tapes/CD's are ready to be picked up	Firm Name
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